#### THIS STATEMENT/CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION.

If you are in any doubt as to the course of action to be taken, you should consult your stockbroker, bank manager, solicitor, accountant or other professional adviser immediately.

The Notice of Annual General Meeting convening the 59<sup>th</sup> Annual General Meeting ("AGM") of Fraser & Neave Holdings Bhd ("Company") to be held on a fully virtual basis through live streaming from the broadcast venue at the Auditorium, Level 3A Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200, Petaling Jaya, Selangor Darul Ehsan, Malaysia, on Tuesday, 19 January 2021 at 10:00 a.m. together with the Form of Proxy are incorporated in the Annual Report of our Company for the financial year ended 30 September 2020.

You are entitled to attend, speak and vote remotely at the AGM or to appoint a proxy or proxies to attend, speak and vote on your behalf. You should complete and deposit the Form of Proxy at the office of the Poll Administrator, Boardroom Share Registrars Sdn Bhd at 11th Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia or at its website at <a href="https://boardroomlimited.my">https://boardroomlimited.my</a> not later than 48 hours before the time and date set for the meeting or at any adjournment thereof. You may still attend and vote remotely at the meeting if you wish to, even after you have lodged the Form of Proxy.

Bursa Malaysia Securities Berhad ("Bursa Securities") has not perused this Statement/Circular. Bursa Securities is not responsible for the contents of this Statement/Circular, does not represent that this Statement/Circular is accurate or complete and expressly disclaims any liability for any loss arising from your reliance upon the whole or any part of this Statement/Circular.



# FRASER & NEAVE HOLDINGS BHD

196101000155 (4205-V)

(Incorporated in the Federation of Malaya under the Companies Ordinances, 1940 to 1946)

PART A

# SHARE BUY-BACK STATEMENT IN RELATION TO PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY

**AND** 

**PART B** 

# CIRCULAR TO SHAREHOLDERS IN RELATION TO

PROPOSED RENEWAL OF EXISTING SHAREHOLDERS' MANDATE AND PROPOSED NEW SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE WHICH ARE NECESSARY FOR DAY-TO-DAY OPERATIONS

Last date and time for lodging the Form of Proxy : Sunday, 17 January 2021 at 10:00 a.m.

Date and time of the AGM : Tuesday, 19 January 2021 at 10:00 a.m. or at any adjournment thereof

# **DEFINITIONS**

Unless the context otherwise requires, the following definitions shall apply throughout this Statement/Circular:

Act : Companies Act 2016 of Malaysia as amended from time to time

AGM : Annual General Meeting

AWC : Asset World Corp Public Company Limited, a company listed on the Stock

Exchange of Thailand

AWC Group : AWC, its subsidiaries, associated companies and joint-venture companies

Awards : The restricted share plan award and the performance share plan award under

the Share Grant Plan

BJC : Berli Jucker Public Company Limited, a company listed on the Stock

Exchange of Thailand.

BJC Group : BJC, its subsidiaries and jointly-controlled entities

Board : Board of Directors of F&N

Bursa Securities : Bursa Malaysia Securities Berhad (200301033577 (635998-W))

Director : A director within the meaning of Section 2 of the Act

EGM : Extraordinary General Meeting

EPS : Earnings per share

F&N or Company : Fraser & Neave Holdings Bhd (196101000155 (4205-V))

F&N Group or Group : F&N and its subsidiaries

F&N Ltd : Fraser and Neave, Limited (Company No.: 189800001-R), the holding

company of F&N, which holds 55.475% equity interest in F&N as at 30

November 2020

F&N Ltd Group : F&N Ltd, its subsidiaries (other than the Company and its subsidiaries),

associated companies and joint-venture companies

F&N Shares : Ordinary shares in F&N

FPL : Frasers Property Limited, a company listed on Singapore Exchange

Securities Trading Limited

FPL Group : FPL, its subsidiaries, associated companies and joint-venture companies

IBHL : International Beverage Holdings Limited, a wholly owned subsidiary of

ThaiBev

IBIL : InterBev Investment Limited, a wholly owned subsidiary of IBHL

Mandated Related Parties : F&N Ltd Group, ThaiBev Group, FPL Group, BJC Group, Thai Group

Holdings Group, TCC Land Group, TCC Corporation Group

Main Market LR : Main Market Listing Requirements of Bursa Securities as amended from time

to time

Market Day : A day on which Bursa Securities is open for official trading

New Related Party : AWC Group

Proposed New

Shareholders' Mandate

Proposed new shareholders' mandate for the Recurrent Transactions as set out in Section 2.4.2 of Part B of the Statement/Circular for which approval

from our shareholders is being sought at the forthcoming AGM

Proposed Renewal of Existing Shareholders'

Mandate

Proposed renewal of the existing shareholders' mandate for the Recurrent Transactions as set out in Section 2.4.1 of Part B of the Statement/Circular

for which approval from our shareholders is being sought at the forthcoming AGM

A

Proposed Renewal of Share Buy-Back

Proposed renewal of the authority for our Company to purchase its own

shares of an amount which, when aggregated with existing treasury shares,

does not exceed 10% of our prevailing total issued shares

Proposed Shareholders'

Mandate

Proposed Renewal of the Existing Shareholders' Mandate and Proposed

New Shareholders' Mandate, collectively

Puan Sri Wanna : Y.Bhg. Puan Sri Wanna Sirivadhanabhakdi, an ultimate major shareholder of

the ThaiBev Group, FPL Group, BJC Group, Thai Group Holdings Group,

TCC Land Group, TCC Corporation Group and AWC Group

RM and sen : Ringgit Malaysia and sen, respectively

Recurrent Transactions : Recurrent related party transactions of a revenue or trading nature which are

necessary for the day-to-day operations entered into by all or any of the companies within the Group with the Mandated/New Related Parties, which is

the subject of the Proposed Shareholders' Mandate

Share Grant Plan : The long-term incentive plan comprising the restricted share plan and the

performance share plan as approved by our shareholders at the EGM held on

13 January 2012

Exchange of Thailand

Thai Group Holdings Group : Thai Group Holdings, its subsidiaries, associated companies and joint-

venture companies

Tan Sri Charoen : Y.Bhg. Tan Sri Charoen Sirivadhanabhakdi, an ultimate major shareholder of

the ThaiBev Group, FPL Group, BJC Group, Thai Group Holdings Group,

TCC Land Group, TCC Corporation Group and AWC Group

TCC Corporation : TCC Corporation Limited

TCC Corporation Group : TCC Corporation, its subsidiaries, associated companies and joint-venture

companies

TCC Land : TCC Land Co. Ltd.

TCC Land Group : TCC Land, its subsidiaries, associated companies and joint-venture

companies

ThaiBev : Thai Beverage Public Company Limited, a company listed on Singapore

Exchange Securities Trading Limited.

ThaiBev Group : ThaiBev, its subsidiaries, associated companies and joint-venture companies

WAMP : Weighted average market price

In this Statement/Circular, unless there is something in the subject or context inconsistent herewith, the singular includes the plural, references to gender include both genders and the neuter.

Words importing the singular only shall include the plural and vice versa and words importing the masculine gender shall, where applicable include the feminine and neuter genders and vice versa. Reference to persons shall include corporations.

All references to the time of the day in this Statement/Circular are referred to Malaysian time.

All references to "our Company" and "F&N" in this Statement/Circular are referred to Fraser & Neave Holdings Bhd, references to "our Group" and the "F&N Group" are referred to our Company and our subsidiaries and references to "we", "our" and "ourselves" are referred to our Company, and save where the context otherwise requires, shall include our subsidiaries.

All references to "you" in this Statement/Circular are referred to the shareholders of our Company.

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# STATEMENT/ CIRCULAR TO OUR SHAREHOLDERS CONTAINING:

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3.	RATIONALE FOR THE PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY
4.	EFFECTS OF THE PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY
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9.	DIRECTORS' RECOMMENDATION

# PART A

# SHARE BUY-BACK STATEMENT

IN RELATION TO

PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY ("THIS STATEMENT")

#### 1. INTRODUCTION

At our Company's AGM held on 20 January 2020, our Company had obtained a renewal of the shareholders' authorisation for our Company to purchase and hold up to ten per centum (10%) of its prevailing total number of issued ordinary share capital of F&N for the time being.

The authorisation shall lapse at the conclusion of the forthcoming AGM, scheduled for 19 January 2021, unless the authorisation is renewed.

On 3 November 2020, our Company announced that our Company proposes to seek shareholders' approval for renewal of the authority for the share buy-back.

The purpose of this Statement is to provide our shareholders with the details of the proposed renewal of the authority for the share buy-back and to seek their approval for the ordinary resolution to be tabled as Special Business at the forthcoming AGM of our Company. The notice of the AGM and the Form of Proxy are incorporated in the Annual Report of our Company for the financial year ended 30 September 2020.

#### 2. DETAILS OF THE PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY

- 2.1 Our Company proposes to seek the renewal of the authority from our shareholders for our Company to purchase its shares of an amount which does not exceed ten per centum (10%) of the prevailing total number of issued shares of our Company, to the extent permitted by the law at the time of purchase.
- 2.2 For illustration purpose, based on our Company's issued shares held as at 30 November 2020 of 366,778,501 F&N Shares, the maximum number of shares which our Company may purchase shall not exceed 40,345,635 F&N Shares (Refer to Table 1). The purchase of our own ordinary shares will be carried out through Bursa Securities via stockbroker(s) appointed by us.
- 2.3 The Proposed Renewal of Share Buy-Back Authority will be funded by internally generated funds so long as the buy-back is backed by an equivalent amount of retained profits of our Company. Based on the latest audited financial statements of our Company as at 30 September 2020, the retained earnings of our Company was RM880,467,000.00. In the event the Proposed Share Buy-Back is to be partly financed by borrowings, the Company expects that it will be capable of repaying the borrowings and that the borrowings will not have any material impact on the cash flows of the F&N Group. In addition, the Board will ensure that the Company satisfies the solvency test as stated in Section 112 of the Act before execution of the Proposed Share Buy-Back.
- 2.4 The actual number of F&N Shares to be purchased and the timing of any purchase, together with the treatment of the F&N Shares purchased would depend on, among others, the prevailing equity market conditions, the availability of our Company's retained earnings as well as our cash and funding position.
- 2.5 The Proposed Renewal of Share Buy-Back Authority is subject to compliance with Section 127 of the Act and any prevailing laws, rules, regulations, orders, guidelines and requirements issued by the relevant authorities including compliance with the public shareholding spread as allowed by Bursa Securities. As at 30 November 2020, being the latest practicable date prior to the issuance of this Statement, the public shareholding spread of F&N is 36.42%, which is above the threshold approved by Bursa Securities.
- 2.6 In accordance with Section 127 of the Act, our Company may cancel the F&N Shares so purchased, hold them as treasury shares or a combination of both. Purchased shares held as treasury shares may be distributed as share dividends, resold on Bursa Securities in accordance with the relevant rules of Bursa Securities, transferred for the purposes of or under an employees' share scheme, transferred as purchase consideration, cancelled and/or sold, transferred or otherwise used for such other purposes as the Minister may by order prescribe.
- 2.7 If such purchased F&N Shares are held as treasury shares, the rights attaching to them in relation to voting, dividends and participation in any other distribution or otherwise would be suspended and the treasury shares would not be taken into account in calculating the number or percentage of shares or a class of shares in our Company for any purposes including the determination of substantial shareholdings, take-overs, notices, the requisitioning of meetings, the quorum for meetings and the result of a vote on resolution(s) at meetings.

- 2.8 If the authority to renew the purchase of our own shares is conferred on our Board by our shareholders, it would be effective immediately from the passing of the ordinary resolution in relation to the Proposed Renewal of Share Buy-Back until:
  - (i) the conclusion of our next AGM following the AGM at which such resolution is passed at which time the authority will lapse unless renewed by ordinary resolution, either unconditionally or conditionally; or
  - (ii) the expiration of the period within which the next AGM is required by law to be held; or
  - (iii) the authority is revoked or varied by ordinary resolution passed by our shareholders in general meeting;

whichever occurs first.

2.9 Pursuant to the Main Market LR, we may only purchase our own ordinary shares at a price which is not more than 15% above the WAMP of the F&N Shares for the five (5) Market Days immediately preceding the date of any purchase(s).

In the case of a resale or transfer of treasury shares, we may only resell any purchased F&N Shares held as treasury shares through Bursa Securities or transfer treasury shares pursuant to Section 127 of the Act, at:

- (i) a price which is not less than the WAMP of the F&N Shares for the five (5) Market Days immediately prior to the resale or transfer; or
- (ii) at a discounted price of not more than 5% to the WAMP of the F&N Shares for the five (5) Market Days immediately prior to the resale or transfer provided that:
  - (a) the resale or transfer takes place no earlier than thirty (30) days from the date of purchase; and
  - (b) the resale or transfer price is not less than the cost of purchase of the F&N Shares being resold or transferred.
- 2.10 During the previous twelve (12) months from 1 December 2019 to 30 November 2020, there were no purchases made, resale of treasury shares, cancellation of treasury shares, distribution of treasury shares as share dividends, transfer of treasury shares as purchase consideration and transfer of treasury shares for the purposes of the employees' share scheme of the Company.

As at 30 November 2020, there were no F&N Shares held as treasury shares.

2.11 The monthly highest and lowest market prices of F&N Shares traded on Bursa Securities for the twelve (12) months preceding the date of this Statement were as follows:

	Highest (RM)	Lowest (RM)
<u>2019</u>		
December	34.84	33.20
0000		
<u>2020</u>		
January	34.84	31.78
February	34.40	29.30
March	32.00	24.12
April	32.32	30.02
May	32.60	31.18
June	32.62	31.52
July	32.80	31.40
August	33.00	30.52
September	33.00	30.80
October	33.38	30.32
November	32.50	30.78

Last transacted market price of F&N Shares as at the latest practicable date i.e. 30 November 2020 was RM32.46.

#### 3. RATIONALE FOR THE PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY

The Proposed Renewal of Share Buy-Back Authority will provide our Company with an additional option to utilise our financial resources more efficiently. All things being equal, any purchase of our ordinary shares, regardless of whether the F&N Shares so purchased are retained as treasury shares or cancelled, would result in a lower number of F&N Shares being used for the purpose of computing EPS.

Based on the foregoing and depending on the price paid for the purchase of each of our share and its impact on earnings of our Group, the purchase of our own ordinary shares may improve the EPS of our Group. If the EPS of our Group is improved, it is expected to have a positive impact on the market price of our F&N Shares.

We may also retain our F&N Shares so purchased as treasury shares with the intention of realising potential capital gains from the resale of treasury shares, to reward our shareholders through the distribution of the treasury shares as dividends and/or to transfer the treasury shares for the purposes of the employees' share scheme of the Company.

# 4. EFFECTS OF THE PROPOSED RENEWAL OF SHARE BUY-BACK AUTHORITY

#### 4.1 Share Capital

The effects of the Proposed Renewal of Share Buy-Back Authority on our issued shares will depend on whether the F&N Shares purchased are cancelled or retained as treasury shares.

The Proposed Renewal of Share Buy-Back Authority will result in the reduction of our issued shares if the F&N Shares so purchased are cancelled. On the other hand, if the F&N Shares purchased are retained as treasury shares, resold, distributed to our shareholders or transferred under the employees' share scheme of the Company, the Proposed Renewal of Share Buy-Back Authority will have no effect on our issued shares. Nevertheless, certain rights attached to the F&N Shares will be suspended while they are held as treasury shares.

The proforma effects of the Proposed Renewal of Share Buy-Back Authority on the issued shares of our Company after the full subscription of the F&N Shares pursuant to the Awards granted and to be granted under the Share Grant Plan are set out in **Table 1** below.

# Table 1 - Issued shares

	No. of F&N Shares
Existing issued shares as at 30 November 2020	366,778,501
Assuming full subscription of F&N Shares pursuant to the Awards granted and to be granted <sup>(a)</sup>	36,677,850
	403,456,351
Maximum number of F&N Shares to be purchased <sup>(b)</sup>	(40,345,635)
Resultant issued shares	363,110,716

#### Notes:

- (a) Assuming full subscription of F&N Shares pursuant to the Awards granted and to be granted under the Share Grant Plan, representing up to 10% of the existing total number of issued shares of our Company.
- (b) Assuming our Company purchases up to 10% of the total number of issued shares of F&N after the Awards subscription and the F&N Shares so purchased are cancelled.

### 4.2 Substantial Shareholders' Shareholdings

Based on our Company's Register of Substantial Shareholders as at 30 November 2020 and assuming that our Company purchases its own shares in full from parties other than our existing substantial shareholders, the proforma effects of the Proposed Renewal of Share Buy-Back Authority on the shareholdings of our substantial shareholders are set out in **Table 2** below.

Table 2 - Substantial Shareholders' Shareholdings

						(	I)			(	I)	
	<*As a	at 30 Nov	ember 2020	>	<	Not	e (a)>	•			sed Renewal of (Note (b))	of Share
	<direct-< th=""><th></th><th><indirec< th=""><th>t&gt;</th><th><direct< th=""><th>&gt;</th><th><indired< th=""><th>ct&gt;</th><th><direct-< th=""><th>&gt;</th><th>&lt;Índire</th><th>ct&gt;</th></direct-<></th></indired<></th></direct<></th></indirec<></th></direct-<>		<indirec< th=""><th>t&gt;</th><th><direct< th=""><th>&gt;</th><th><indired< th=""><th>ct&gt;</th><th><direct-< th=""><th>&gt;</th><th>&lt;Índire</th><th>ct&gt;</th></direct-<></th></indired<></th></direct<></th></indirec<>	t>	<direct< th=""><th>&gt;</th><th><indired< th=""><th>ct&gt;</th><th><direct-< th=""><th>&gt;</th><th>&lt;Índire</th><th>ct&gt;</th></direct-<></th></indired<></th></direct<>	>	<indired< th=""><th>ct&gt;</th><th><direct-< th=""><th>&gt;</th><th>&lt;Índire</th><th>ct&gt;</th></direct-<></th></indired<>	ct>	<direct-< th=""><th>&gt;</th><th>&lt;Índire</th><th>ct&gt;</th></direct-<>	>	<Índire	ct>
F&N Ltd	No. of F&N Shares 203,470,910	% 55.475	No. of F&N Shares	%	No. of F&N Shares 203,470,910	% 50.432	No. of F&N Shares		000 470 040	<b>%</b> 56.036	No. of F&N Shares	%
ThaiBev	-	-	203,470,910	55.475 <sup>(c)</sup>	-	-	203,470,910	50.432 <sup>(c)</sup>	-	-	203,470,910	56.036 <sup>(c)</sup>
Tan Sri Charoen	-	-	203,470,910	55.475 <sup>(d)</sup>	-	-	203,470,910	50.432 <sup>(d)</sup>	-	-	203,470,910	56.036 <sup>(d)</sup>
Puan Sri Wanna	-	-	203,470,910	55.475 <sup>(d)</sup>	-	-	203,470,910	50.432 <sup>(d)</sup>	-	-	203,470,910	56.036 <sup>(d)</sup>
Employees Provident Fund Board	43,670,530	11.907	-	-	43,670,530	10.824	-	-	43,670,530	12.027	-	-
Amanahraya Trustees Berhad for Amanah Saham Bumiputera	27,576,000	7.518	-	-	27,576,000	6.835	-	-	27,576,000	7.594	-	-

#### Notes:

<sup>(</sup>a) Assuming full subscription of F&N Shares pursuant to the Awards granted and to be granted under the Share Grant Plan, representing up to 10% of the existing issued shares of our Company.

<sup>(</sup>b) Assuming our Company purchases up to 10% of the issued shares of F&N after the Awards subscription and the F&N Shares so purchased are cancelled.

<sup>(</sup>c) Deemed interested in F&N by virtue of its deemed interest in F&N Ltd held through IBIL, a wholly owned subsidiary of IBHL, pursuant to Section 8 of the Act.

<sup>(</sup>d) Deemed interested in F&N by virtue of their deemed interest in F&N Ltd held through TCC Assets Limited and ThaiBev (via IBIL, a wholly owned subsidiary of IBHL) which in turn is controlled by their private companies, namely, MM Group Limited, Shiny Treasure Holdings Limited, Maxtop Management Corp. and Siriwana Company Limited, pursuant to Section 8 of the Act.

#### 4.3 Net Assets

The effect of the Proposed Renewal of Share Buy-Back Authority on the net assets of our Company will depend on the purchase price paid to purchase our shares, the effective funding cost to our Company to finance the purchase of our shares or any loss in interest income to our Company and whether the F&N Shares purchased are cancelled or retained as treasury shares.

If the F&N Shares so purchased are retained as treasury shares, the Proposed Renewal of Share Buy-Back Authority will reduce the net assets per F&N Share if the purchase price per F&N Share exceeds the net assets per F&N Share at the relevant point in time, and vice versa. This is because the treasury shares which are required to be carried at cost must be offset against equity and therefore, could result in a decrease in the net assets of our Company.

If the treasury shares are resold on Bursa Securities, the net assets per F&N Share upon the resale would increase if our Company realises a gain from the resale, and vice versa. If the treasury shares are distributed as share dividends, the net assets per F&N Share will decrease by the cost of the treasury shares.

The Proposed Renewal of Share Buy-Back Authority, as and when implemented, will reduce the working capital and cashflow of our Company, the quantum of which will depend on, among others, the purchase price of the F&N Shares and the number of F&N Shares so purchased. However, the F&N Shares kept as treasury shares, shall on resale, increase the working capital and cashflow of our Company, the quantum of which would depend on, among others, the actual selling price(s) of the treasury shares and the number of treasury shares resold.

#### 4.4 Earnings

The effect of the Proposed Renewal of Share Buy-Back Authority on the earnings and EPS of our Group is dependent on the purchase price(s) of the F&N Shares, the number of F&N Shares purchased and the effective funding cost or loss in interest income to our Company or opportunity cost in relation to other investment opportunities.

Assuming the F&N Shares so purchased are retained as treasury shares and resold, the effects on the earnings of our Company will depend upon the actual selling price, the number of treasury shares resold and the effective gain or interest savings arising from the exercise.

If the F&N Shares so purchased are cancelled, the Proposed Renewal of Share Buy-Back Authority will increase the EPS of our Company provided the income foregone and interest expense incurred on the F&N Shares purchased is less than the EPS before the share buy-back.

#### 4.5 Dividend

The Proposed Renewal of Share Buy-Back Authority is not expected to have any impact on the policy of our Board in recommending dividends, if any, to our shareholders.

The level of dividend to be declared or recommended, if any, in respect of the financial year ending 30 September 2020 will be determined by our Board after taking into consideration the performance, cashflow position and financing requirements of our Group.

# 4.6 Gearing

Depending on the actual quantity purchased and the purchase price, the Proposed Renewal of Share Buy-Back Authority may materially affect our Group's gearing level.

#### 5. FACTORS FOR CONSIDERATION

The Proposed Renewal of Share Buy-Back Authority will, however reduce the financial resources of our Company. This may result in our Company forgoing other investment opportunities that may emerge in the future or at least deprive our Company of interest income that can be derived from funds utilised for the Proposed Renewal of Share Buy-Back Authority. The Proposed Renewal of Share Buy-Back Authority may also result in the reduction of financial resources available for distribution in the form of cash dividends to our shareholders.

As for the implications of the Malaysian Code on Take-Overs and Mergers 1998 ("Code") on the Proposed Renewal of Share Buy-Back Authority, based on Section 4.2 of this Statement, none of our substantial shareholders is expected to trigger any obligation to undertake a mandatory offer under the Code as a result of the Proposed Renewal of Share Buy-Back Authority.

#### 6. APPROVALS REQUIRED

The Proposed Renewal of Share Buy-Back Authority is conditional upon the approvals being obtained from the following:

- (i) our shareholders at the forthcoming AGM; and
- (ii) any other relevant authorities, if required.

#### 7. DIRECTORS' AND SUBSTANTIAL SHAREHOLDERS' SHAREHOLDINGS

#### 7.1 Directors' Shareholdings

Our Directors' shareholdings are as follows:

	< Direc		ovember 2020> <indirect></indirect>		
	No. of F&N Shares	%	No. of F&N Shares	%	
Y.A.M. Tengku Syed Badarudin Jamalullail	2,062,000	0.562	-	-	
Mr. Lee Meng Tat	-	-	-	-	
Mr. David Siew Kah Toong	-	-	-	-	
Y.Bhg. Dato' Sri Johan Tazrin bin Hamid Ngo	-	-	-	-	
Mdm. Tan Fong Sang	-	-	-	-	
Y.Bhg. Dato' Jorgen Bornhoft	-	-	-	-	
Mr. Hui Choon Kit	-	-	-	-	
Puan Aida binti Md Daud	-	-	-	-	
Puan Faridah binti Abdul Kadir	4,000	0.001	-	-	
Y.Bhg. Datuk Mohd Anwar bin Yahya	-	-	-	-	
Y.Bhg. Datuk Kamaruddin bin Taib	-	-	-	-	

Save for the resulting increase in the percentage shareholdings as a consequence of the Proposed Renewal of Share Buy-Back Authority, none of our Directors, major shareholders of F&N or persons connected to them has any interest, direct or indirect, in the Proposed Renewal of Share Buy-Back Authority or resale of treasury shares, if any, in the future beyond their respective entitlements as shareholders of our Company.

# 7.2 Substantial Shareholders' Shareholdings

The details of the substantial shareholders' shareholdings are set out in Section 4.2 of this Statement.

# 8. DIRECTORS' RECOMMENDATION

Our Board, after having considered all aspects of the Proposed Renewal of Share Buy-Back Authority, is of the view that the Proposed Renewal of Share Buy-Back Authority is in the best interest of our Company. Our Board recommends that our shareholders vote in favour of the resolution on the Proposed Renewal of Share Buy-Back Authority.

# 9. AGM

An AGM, the notice of which is incorporated in the Annual Report accompanying this Statement and of which particulars of the Proposed Renewal of Share Buy-Back Authority are set out therein, will be held on a fully virtual basis through live streaming from the broadcast venue at the Auditorium, Level 3A Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia on Tuesday, 19 January 2021, for the purpose of considering and, if thought fit, passing, inter alia, the resolution, with or without modifications, pursuant to the agenda of Special Business as set out in the said notice to give effect to the Proposed Renewal of Share Buy-Back Authority.

If you are unable to attend and vote remotely at our AGM, you may complete, sign and submit the Form of Proxy in accordance with the instructions as set out in the Administrative Details for the 59<sup>th</sup> AGM of the Company. The completed Form of Proxy should be deposited at the office of the Poll Administrator, Boardroom Share Registrars Sdn Bhd ("Boardroom") at 11<sup>th</sup> Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia or at its website at <a href="https://boardroomlimited.my">https://boardroomlimited.my</a> ("eProxy Lodgement") not later than 48 hours before the time set for convening our AGM or at any adjournment thereof.

Should you wish to personally participate at the AGM remotely, please register electronically using Remote Participation and Electronic Voting facilities which will be made available on the online portal of Boardroom at <a href="https://web.lumiagm.com">https://web.lumiagm.com</a>. Please refer to the steps as set out in the Administrative Details in order to register, participate and vote remotely at the Company's virtual 59<sup>th</sup> AGM. The Administrative Details can be accessed from our website at <a href="https://fn.com.my/investors/ar2020/">https://fn.com.my/investors/ar2020/</a>.

# 10. FURTHER INFORMATION

We advise you to refer to the	e attached Appendix I for further information.
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#### **APPENDIX I**

# **FURTHER INFORMATION**

# 1. Responsibility Statement

Our Directors have seen and approved this Statement and they, collectively and individually, accept full responsibility for the accuracy of the information given and confirm that, after having made all reasonable enquiries and to the best of their knowledge and belief, there are no misleading information or other facts which, if omitted, would make any statement herein misleading.

# 2. Documents Available for Inspection

Copies of the following documents may be inspected at our registered office at Level 3A, F&N Point, No. 3, Jalan Metro Pudu 1, Fraser Business Park, Off Jalan Yew, 55100 Kuala Lumpur, Malaysia during normal business hours on Mondays to Fridays (except public holidays) from the date of this Statement until the date of the forthcoming AGM:

- (i) Our Constitution; and
- (ii) Our audited consolidated financial statements for the financial years ended 30 September 2019 and 30 September 2020 and the latest unaudited results since the last audited financial statements.

# PART B

# **CIRCULAR TO SHAREHOLDERS**

#### **IN RELATION TO**

PROPOSED RENEWAL OF EXISTING SHAREHOLDERS' MANDATE AND PROPOSED NEW SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE WHICH ARE NECESSARY FOR DAY-TO-DAY OPERATIONS

("THIS CIRCULAR")



# FRASER & NEAVE HOLDINGS BHD

196101000155 (4205-V)

(Incorporated in the Federation of Malaya under the Company Ordinances, 1940 to 1946)

#### **Registered Office:**

Level 3A F&N Point No. 3, Jalan Metro Pudu 1 Fraser Business Park Off Jalan Yew 55100 Kuala Lumpur Malaysia

21 December 2020

#### The Board of Directors:

Y.A.M. Tengku Syed Badarudin Jamalullail (Chairman) (Non-Independent Non-Executive Director)

Mr. Lee Meng Tat (Non-Independent Non-Executive Director)

Mr. David Siew Kah Toong (Independent Non-Executive Director)

Y.Bhg. Dato' Sri Johan Tazrin bin Hamid Ngo (Independent Non-Executive Director)

Mdm. Tan Fong Sang (Non-Independent Non-Executive Director)

Y.Bhg. Dato' Jorgen Bornhoft (Non-Independent Non-Executive Director)

Mr. Hui Choon Kit (Non-Independent Non-Executive Director)

Puan Aida binti Md Daud (Independent Non-Executive Director)

Puan Faridah binti Abdul Kadir (Independent Non-Executive Director)

Y.Bhg. Datuk Mohd Anwar bin Yahya (Independent Non-Executive Director)

Y.Bhg. Datuk Kamaruddin bin Taib (Independent Non-Executive Director)

To: Our Shareholders

Dear Sir/Madam,

### PROPOSED SHAREHOLDERS' MANDATE

# 1. INTRODUCTION

At our Company's AGM held on 20 January 2020, our Company had obtained your mandate for recurrent related party transactions of a revenue or trading nature which are necessary for the F&N Group's day-to-day operations. As the mandate would in accordance with the Main Market LR expire at the conclusion of the forthcoming AGM of our Company, our Company on 3 November 2020 announced that it intends to seek your approval for the Proposed Shareholders' Mandate.

The purpose of this Circular is to provide you with the details of the Proposed Shareholders' Mandate and to seek your approval for the ordinary resolution to be tabled as Special Business at the forthcoming AGM of our Company. The Notice of the AGM and the Form of Proxy are incorporated in the Annual Report of our Company for the financial year ended 30 September 2020.

YOU ARE ADVISED TO READ AND CAREFULLY CONSIDER THE CONTENTS OF THIS CIRCULAR BEFORE VOTING ON THE RESOLUTION RELATING TO THE PROPOSED SHAREHOLDERS' MANDATE AT OUR FORTHCOMING AGM.

#### 2. DETAILS OF THE PROPOSED SHAREHOLDERS' MANDATE

#### 2.1 Paragraph 10.09, Part E of Chapter 10 of the Main Market LR

Under paragraph 10.09(2), Part E of Chapter 10 of the Main Market LR, where there are recurrent related party transactions of a revenue or trading nature which are necessary for its day-to-day operations, the Company may seek a shareholders' mandate in respect of such transactions subject to the following:

- (i) The transactions are in the ordinary course of business and are on terms not more favourable to the related party than those generally available to the public;
- (ii) The shareholders' mandate is subject to annual renewal and disclosure is made in the annual report of the aggregate value of transactions conducted pursuant to the shareholders' mandate during the financial year where the aggregate value is equal to or more than the threshold prescribed under paragraph 10.09(1);
- (iii) The Company's circular to shareholders for the shareholders' mandate includes the information as may be prescribed by Bursa Securities;
- (iv) The interested director, interested major shareholder or interested person connected with a director or major shareholder and where it involves the interest of an interested person connected with a director or major shareholder, such director or major shareholder and the interested person, must not vote on the resolution approving the transactions. An interested director or interested major shareholder must ensure that persons connected with the interested director or interested major shareholder abstain from voting on the resolution approving the transactions; and
- (v) The Company immediately announces to Bursa Securities when the actual value of the Recurrent Transactions entered into by the Company, exceeds the estimated value of the Recurrent Transactions disclosed in the circular by 10% or more and must include information as may be prescribed by Bursa Securities in its announcement.

Where the Company has procured the shareholders' mandate pursuant to the above, the provisions of paragraph 10.08 of the Main Market LR shall not apply during the period of validity of the shareholders' mandate.

# 2.2 Companies within the F&N Group in which the Proposed Shareholders' Mandate is applicable

The principal activity of our Company is investment holding whilst its main subsidiaries are primarily engaged in the manufacture and sale of soft drinks, dairy products, property development activities as well as the provision of management services.

Due to its diversity and size, the F&N Group in the ordinary course of business, enters into transactions with the Mandated/New Related Parties set out in Section 2.3 below.

# 2.3 Mandated/New Related Parties in which the Proposed Shareholders' Mandate is applicable

The Mandated/New Related Parties in which the Proposed Shareholders' Mandate is applicable are as follows:

	Mandated/Nev					
No.	Related Parties					
l.	F&N Ltd Group					

# **Principal Activities**

# Relationship

The principal activities of the F&N Ltd

Group are:
i) production and sale of beverages

F&N Ltd is the holding company of F&N.

- and dairy products; and
- ii) printing and publishing.

#### II. BJC Group

The principal activities of the BJC Group are:

- Design, manufacturing, marketing and distribution of glass containers, aluminium cans and rigid plastic containers;
- manufacturing, marketing and distribution of consumer products including food products, household products and personal care products which are various consumer products under BJC's own brand names as well as under contracts with third parties;
- iii) providing customs clearing, warehousing, transportation and distribution service for both group companies and outside companies;
- iv) importing and distribution of various healthcare products and technical products including pharmaceuticals, medical equipment, hospital supplies and industrial chemicals;
- v) design, supply and assembly of automation and control systems, industrial equipment, logistics and warehouse equipment and galvanised steel towers for power transmission lines;
- vi) operating various type of modern trade formats, namely hypermarket, supermarket, convenience store, drugstore and online store as well as providing space for various types of tenants at shopping centres;
- vii) providing support in expanding the company's business to global markets in the area of trading and investment focusing on the ASEAN Economic Community (AEC); and
- viii) importing, marketing and distributing of books and publications.

BJC's ultimate parent company TCC is Corporation, which in turn is under the control of Tan Sri Charoen and Puan Sri Wanna (collectively known as the "Ultimate Major Shareholders of ThaiBev and that of F&N")<sup>(a)</sup>. Hence, the BJC Group is deemed person connected to the Ultimate Major Shareholders ThaiBev and that of F&N.

# No. Related Parties III. ThaiBev Group

# **Principal Activities**

The principal activities of the ThaiBev Group are the production and distribution of alcoholic and non-alcoholic beverages, and food.

# Relationship

ThaiBev is deemed a major shareholder of F&N by virtue of its indirect substantial interest in F&N Ltd held through IBIL, a wholly owned subsidiary of IBHL.

IV. FPL Group

The principal activities of the FPL Group are:

- i) property development; and
- ii) investment in and management of residential, retail, industrial & logistics and commercial & business park properties, hospitality assets and property trusts.

FPL's major shareholder is TCC Assets Limited, which in turn is under the control of Tan Sri Charoen and Puan Sri Wanna (collectively known as the "Ultimate Major Shareholders of ThaiBev that of F&N")(a). and Hence, the FPL Group is deemed а person connected to the Ultimate Maior Shareholders ThaiBev and that of F&N.

V. Thai Group Holdings Group The principal activities of the Thai Group Holdings Group are:

- i) general insurance;
- ii) life insurance; and
- iii) auto lease, auto hire purchase and supplier financing.

Thai Group Holdings's shareholders are maior Tan Sri Charoen and Puan Sri Wanna (collectively known as the "Ultimate Shareholders Maior of ThaiBev and that F&N")(a). Hence, the Thai Group Holdings Group is a person connected to the Ultimate Maior Shareholders of ThaiBev and that of F&N.

VI. TCC Land Group The principal activities of the TCC Land Group are investment in real estate business, i.e. hospitality, retail, office building and residential.

TCC Land is under the control of Tan Sri Charoen and Puan Sri Wanna (collectively known as the "Ultimate Maior Shareholders of ThaiBev and that of F&N")(a). Hence, the TCC Land Group is а person connected to the Ultimate Maior Shareholders ThaiBev and that of F&N.

VII. TCC Corporation Group The principal activities of the TCC Corporation Group are investment in retail and consumer products business and others.

TCC Corporation is under the control of Tan Sri Charoen and Puan Sri Wanna (collectively known as the "Ultimate Major Shareholders of ThaiBev and of F&N")(a). that the TĆC Hence. Corporation Group is a person connected to the Ultimate Major Shareholders of ThaiBev and that of F&N.

# No. Mandated/New Related Parties

# **Principal Activities**

# Relationship

VIII. AWC Group

The principal activities of the AWC Group are:

- i) property development and management;
- ii) hotel business and related services; and
- iii) rental and rendering of commercial building services, including retail, wholesale and office building services.

AWC's major shareholders are Tan Śri Charoen and Puan Sri Wanna (collectively known as the <sup>•</sup>Ultimate Major Shareholders of ThaiBev and that of F&N")(a). Hence, the AWC Group is a person connected to the Ultimate Major Shareholders of ThaiBev and that of F&N.

#### Note:

(a)	Tan Sri Charoen and Puan Sri Wanna are deemed major shareholders of F&N by virtue of their deemed interest in F&N Ltd
	held through TCC Assets Limited and ThaiBev (via IBIL, a wholly owned subsidiary of IBHL) which in turn is controlled by
	their private companies, namely, MM Group Limited, Shiny Treasure Holdings Limited, Maxtop Management Corp. and
	Siriwana Company Limited, pursuant to Section 8 of the Act.

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# 2.4 Nature of Recurrent Transactions Contemplated under the Proposed Shareholders' Mandate

The Recurrent Transactions which will be covered by the Proposed Shareholders' Mandate are the general transactions carried out by the F&N Group in its normal course of business, as set out below in Sections 2.4.1 and 2.4.2. The Proposed Shareholders' Mandate is intended to facilitate transactions in the normal course of business of the F&N Group which are transacted from time to time with the Mandated/New Related Parties, provided that they are consistent with the F&N Group's normal business practices and policies and are on terms which are not more favourable to the Mandated/New Related Parties than those extended to the other customers of the F&N Group.

# 2.4.1 Proposed Renewal of the Existing Shareholders' Mandate

Mandated Related Parties	Transactions		Proposed Mandate		
		Estimated value disclosed in preceding year's circular dated 20/12/2019	Actual value transacted since last AGM to 30/11/2020 (being the last practicable date)	Outstanding receivables which exceeded the credit term for a period of less than one year as at 30/09/2020	Estimated transaction value from this AGM to next AGM <sup>(a)</sup>
		RM'000	RM'000	RM'000	RM'000
F&N Ltd Group	Purchase of concentrates and/or raw materials from the F&N Ltd Group	192,027	128,056	0	181,494
	Purchase of finished products from the F&N Ltd Group	9,769	6,013	0	10,476
	Sale of finished products and/or raw materials to the F&N Ltd Group	360,245	220,572	1,508	341,701
	Payment of royalties to the F&N Ltd Group for the use of trademarks, trade names and brand names owned by F&N Ltd	65,514	41,204	0	71,334
	Payment of fees to the F&N Ltd Group for corporate services, corporate research and development services and technical services	1,128	0	0	O(p)
	Receipt of rental from the F&N Ltd Group <sup>(c)</sup>	120	94	0	121

Mandated Related Parties	Transactions		Proposed Mandate		
		Estimated value disclosed in preceding year's circular dated 20/12/2019	Actual value transacted since last AGM to 30/11/2020 (being the last practicable date)	Outstanding receivables which exceeded the credit term for a period of less than one year as at 30/09/2020	Estimated transaction value from this AGM to next AGM <sup>(a)</sup>
		RM'000	RM'000	RM'000	RM'000
F&N Ltd Group (continued)	Receipt of corporate services fees and staff costs from the F&N Ltd Group	4,314	3,212	101	6,243
BJC Group	Purchase of raw materials from the BJC Group	1,336	979	0	1,012
	Sale of finished products to the BJC Group	78,358	50,896	5,896	64,932
	Purchase of packaging materials from the BJC Group	18,877	4,819	0	839
	Receipt of logistic services from the BJC Group	11,208	7,961	0	10,248
ThaiBev Group	Sale of finished products to the ThaiBev Group	28,302	2,691	521	6,872
	Receipt of tetrapak co-packing services from the ThaiBev Group	2,932	1,710	0	3,242
	Purchase of raw materials from the ThaiBev Group	1,999	520	0	2,843
	Receipt of marketing services from the ThaiBev Group	21,661	16,814	0	15,784
	Purchase of finished products from the ThaiBev Group	1,794	839	0	1,801

Mandated Related Parties	Transactions		Proposed Mandate		
		Estimated value disclosed in preceding year's circular dated 20/12/2019	Actual value transacted since last AGM to 30/11/2020 (being the last practicable date)	Outstanding receivables which exceeded the credit term for a period of less than one year as at 30/09/2020	Estimated transaction value from this AGM to next AGM <sup>(a)</sup>
		RM'000	RM'000	RM'000	RM'000
ThaiBev Group (continued)	Receipt of corporate services from the ThaiBev Group	2,351	1,994	0	2,300
	Payment of share of profit to/receipt of share of loss from the ThaiBev Group arising from the sale of finished products	531	1,147 <sup>(d)</sup>	0	O(p)
	Sale of scrap to the ThaiBev Group	822	630	13	487
FPL Group	Receipt of corporate services fees and staff costs from the FPL Group	120	100	0	120
	Sale of finished products to the FPL Group	165	7	0	77
	Payment of rental to the FPL Group <sup>(e)</sup>	84	0	0	3,739
Thai Group Holdings	Payment of insurance premium to the Thai Group Holdings Group	3,562	2,913	0	3,460
Group	Lease of assets from the Thai Group Holdings Group <sup>(f)</sup>	122	117	0	140
TCC Land Group	Sale of finished goods to the TCC Land Group	288	92	0	O(p)

Mandated Related Parties	Transactions		Existing Mandate		
		Estimated value disclosed in preceding year's circular dated 20/12/2019	Actual value transacted since last AGM to 30/11/2020 (being the last practicable date)	Outstanding receivables which exceeded the credit term for a period of less than one year as at 30/09/2020	Estimated transaction value from this AGM to next AGM <sup>(a)</sup> RM'000
TCC Corporation	Payment of management fees to the TCC Corporation Group <sup>(g)</sup>	630	150	0	0 <sub>(p)</sub>
Group	Sale of finished products to the TCC Corporation Group	59	21	0	24
	Purchase of raw materials from the TCC Corporation Group	44,803	54,499 <sup>(h)</sup>	0	50,040
	Total	853,121	548,050	8,039	779,329

All the Recurrent Transactions set out in Section 2.4.1 above are transacted between the F&N Group and the F&N Ltd Group, BJC Group, ThaiBev Group, FPL Group, Thai Group Holdings Group, TCC Land Group and TCC Corporation Group, which are under the control of Tan Sri Charoen and Puan Sri Wanna. The aggregate actual value of the Recurrent Transactions transacted since the last AGM until the latest practicable date, i.e. from 20 January 2020 to 30 November 2020 has not exceeded the aggregate estimated value disclosed in the preceding year's circular dated 20 December 2019.

#### 2.4.2 Proposed New Shareholders' Mandate

Mandated/New Related Parties		
		RM'000
F&N Ltd Group	Receipt of printing services from the F&N Ltd Group	271
ThaiBev Group	Payment of royalties to the ThaiBev Group for the use of trademarks, trade names and brand names owned by the ThaiBev Group	33
AWC Group	Sale of finished goods to the AWC Group	81

#### Notes:

- (a) The estimated values are based on prevailing market rates, expected levels of operations, commodity prices, foreign exchange rates and information available at the point of estimation. Due to the nature of the transactions, the actual values of the transactions may vary from the estimated values disclosed above.
- (b) Shareholders' mandate will not be sought.
- (c) Rental received monthly from the F&N Ltd Group for rent of office space in Shah Alam from F&N Beverages Manufacturing Sdn Bhd. The postal address of the office space is No. 1, Jalan Bukit Belimbing 26/38, Persiaran Kuala Selangor, Seksyen 26, 40400 Shah Alam, Selangor Darul Ehsan.
- (d) Due to receipt of share of loss from the ThaiBev Group arising from sale of finished products.
- (e) Rental paid to the FPL Group for leasing of advertisement billboards and for renting of warehouse at Rojana Industrial Park Zone 2, Uthai District, Phra Nakhon Si Ayutthaya Province, Thailand.
- (f) The assets leased or to be leased from the Thai Group Holdings Group are vehicles.
- (g) Provision of management and business operation services by the TCC Corporation Group for F&N Dairies (Thailand) Limited's business.
- (h) Due to actual purchase volume and price higher than estimates.

The terms of the pricing of the Recurrent Transactions disclosed in Sections 2.4.1 and 2.4.2 are consistent with the F&N Group's usual business pricing practices and policies and are not more favourable to the Mandated/New Related Parties than those to the other customers of the F&N Group.

However, for certain transactions, the condition that the terms of the transactions (including pricing) are not more favourable to the Mandated/New Related Parties than those from/to the supplier(s)/customer(s) (where relevant) may not be applicable. For example, the transactions for concentrate purchases between the F&N Ltd Group and the F&N Group are transactions between a licensor and licensee and there are no such equivalent transactions with third parties. The concentrates have to be purchased from supplier(s) approved by the brandowner, F&N Ltd. Similarly, the F&N Group uses the trademarks, trade names and brand names owned by F&N Ltd. The terms of these transactions thus are as determined by F&N Ltd in consultation with the F&N Group. Likewise, certain corporate services, corporate research and development services and technical services provided by the F&N Ltd Group to the F&N Group are not available from other providers or to the customers. Additionally, the F&N Group purchases finished products from the F&N Ltd Group. The fees for such services and prices for such products are negotiated on a willing buyer willing seller basis.

Where practical and/or feasible, at least two (2) other contemporaneous transactions with unrelated third parties for similar products and/or quantities will be used as comparison for determining the price and terms offered by/to the Mandated/New Related Parties are fair and reasonable as compared with those offered by/to unrelated third parties. In the event that quotation or comparative pricing from unrelated third parties cannot be obtained, the transaction price will be determined based on those offered by/to other unrelated parties for substantially similar types of transactions to ensure that the Recurrent Transactions are not detrimental to the F&N Group.

# 2.4.3 Outstanding Amounts of Recurrent Transactions

Section 2.4.1 shows the outstanding amounts due from Mandated Related Parties to the F&N Group ("Outstanding Receivables") which exceeded the credit term for a period of less than one year as at 30 September 2020.

Late payment interest has not been imposed on the Outstanding Receivables based on our existing practice of not imposing late payment interest on customers with long term business relationship. Management has been doing close follow-ups on the Outstanding Receivables with the Mandated Related Parties. As at 30 November 2020, the total outstanding amount due from the Mandated Related Parties

was reduced to RM69,000. Management will continuously follow up and pursue the recovery of the remaining outstanding amount of RM69,000 from the Mandated Related Parties. Premised on the commitments of management, the Board is of the view that the total amount owing is recoverable.

#### 2.5 Review and Disclosure Procedures on Recurrent Transactions and Thresholds Authority

The F&N Group has established various procedures to ensure that the Recurrent Transactions are undertaken on an arm's length basis and on normal commercial terms, which are consistent with the F&N Group's normal business practices and policies, on terms not more favourable to the Mandated Related Parties than those extended to the other customers of the F&N Group and not to the detriment of the minority shareholders.

The review and disclosure procedures with regard to the Recurrent Transactions are as follows:

- (i) The subsidiaries of F&N will be notified of the Mandated/New Related Parties and will be required prior to entering into such transactions to ensure that all the Recurrent Transactions are consistent with the F&N Group's normal business practices and policies which are not more favourable to the Mandated/New Related Parties than those extended to the other customers of the F&N Group;
- (ii) The Board and/or the Audit Committee will review the internal audit reports which are normally conducted at least once a year to ascertain that the guidelines and procedures established to monitor Recurrent Transactions have been complied with;
- (iii) Records will be maintained by our Company to capture all the Recurrent Transactions which are entered pursuant to the shareholders' mandate;
- (iv) The Board and the Audit Committee shall have overall responsibility for the determination of the review procedures including addition of new review procedures where applicable. The Board and the Audit Committee may also appoint individuals and committees within our Company to examine the Recurrent Transactions as they deem appropriate. If a member of the Board or the Audit Committee has an interest, he or she will abstain from any deliberation and decision-making by the Board or the Audit Committee in respect of the said transaction;
- (v) The Board has put in place a policy on related party transactions for the purpose of identifying, monitoring, evaluating, reporting and approving related party transactions and Recurrent Transactions; and
- (vi) Disclosure will be made in the annual report of the aggregate value of Recurrent Transactions conducted pursuant to the shareholders' mandate during the financial year.

As for the thresholds authority, the F&N Group has in place internal charts of authority governing all business transactions. Since the Recurrent Transactions are conducted in the ordinary course of business, these are also covered under the charts of authority as there is no specific formal document in respect of thresholds authority for Recurrent Transactions.

# 2.6 Audit Committee Statement

The Audit Committee of our Company (except for Mr. Hui Choon Kit, who is one of the Interested Directors) is of the view that the procedures mentioned in Section 2.5 above should be sufficient to ensure that the Recurrent Transactions are not more favourable to the Mandated/New Related Parties than those extended to the other customers of the F&N Group and that the review procedures are sufficient to ensure that the Recurrent Transactions are not to the detriment of the minority shareholders.

The Audit Committee (except for Mr. Hui Choon Kit, who is one of the Interested Directors) is of the further view that the F&N Group has in place adequate procedures and processes to monitor, track and identify the Recurrent Transactions in a timely and orderly manner and of which the procedures and processes would be reviewed annually or whenever the need arises.

#### 3. RATIONALE AND BENEFITS OF THE PROPOSED SHAREHOLDERS' MANDATE

The Recurrent Transactions that are set out in Sections 2.4.1 and 2.4.2 of this Circular are mainly for the F&N Group's day-to-day operations. The related parties as defined under the Main Market LR are as disclosed in Section 2.3.

F&N benefits from the Recurrent Transactions with the F&N Ltd Group through the synergies that are derived from the combined larger operations between the F&N Group and the F&N Ltd Group, thereby enabling greater efficiency and effectiveness in the utilisation of resources.

The F&N Group's business relationships with the BJC Group and the ThaiBev Group have been established before the ThaiBev Group became the major shareholder of F&N Ltd in August 2012. Such ongoing business relationships and co-operation between the enlarged group enable the F&N Group to make more informed commercial decisions for the benefit of the F&N Group.

The Proposed Shareholders' Mandate is intended to facilitate transactions in the normal course of business of the F&N Group which are transacted from time to time with the Mandated/New Related Parties, provided that they are consistent with the F&N Group's normal business practices and policies and are on terms which are not more favourable to the Mandated/New Related Parties than those extended to the other customers of the F&N Group.

The Proposed Shareholders' Mandate (if approved at our forthcoming AGM) shall continue to be in force until the next AGM following the forthcoming AGM and shall be renewable at each AGM of our Company thereafter. Disclosure will be made in our annual report of the aggregate value of Recurrent Transactions conducted pursuant to your mandate during each financial year.

The obtaining of your mandate and the renewal thereof on an annual basis would dispense with the need to announce and/or convene separate general meetings from time to time to seek your approval as and when the percentage ratio for the Recurrent Transactions exceeds one (1) percent as prescribed in Chapter 10 of the Main Market LR, thereby reducing substantially the expenses and administrative time in convening such meetings. This will not only allow the F&N Group to pursue business opportunities which are time sensitive in nature but enable resources and time to be channelled towards achieving other objectives.

#### 4. EFFECTS OF THE PROPOSED SHAREHOLDERS' MANDATE

The Proposed Shareholders' Mandate does not have any effect on the issued shares of our Company, the shareholdings of the substantial shareholders of our Company and is not expected to have any effect on the net assets, EPS and gearing of the F&N Group.

#### 5. CONDITIONS OF THE PROPOSED SHAREHOLDERS' MANDATE

The Proposed Shareholders' Mandate is subject to your approval at the forthcoming AGM of our Company.

#### 6. DIRECTORS' AND MAJOR SHAREHOLDERS' INTERESTS

Save as disclosed below, none of the Directors and/or major shareholders of F&N or any persons connected to the Directors and/or major shareholders of F&N has any interest, direct and/or indirect, in the Proposed Shareholders' Mandate.

#### **Interested Directors**

Pursuant to the Main Market LR, Y.Bhg. Dato' Jorgen Bornhoft, Mr. Lee Meng Tat, Mr. Hui Choon Kit and Mdm. Tan Fong Sang who are the nominee Directors of F&N Ltd appointed to the Board of F&N; and Y.A.M. Tengku Syed Badarudin Jamalullail who is a Director of F&N Ltd, are deemed interested in the Proposed Shareholders' Mandate for the Recurrent Transactions with the F&N Ltd Group ("Interested Directors"). The Interested Directors have abstained and will continue to abstain from all deliberations and voting on the resolution for the Proposed Shareholders' Mandate at the relevant Board meetings. The Interested Directors will also abstain from voting in respect of their direct and/or indirect shareholdings in F&N (if any) on the resolution for the Proposed Shareholders' Mandate at the forthcoming AGM. The Interested Directors have undertaken that they will ensure that the persons connected with them will abstain from voting in respect of their direct and/or indirect shareholdings on the resolution for the Proposed Shareholders' Mandate at the forthcoming AGM.

As at 30 November 2020, save for Y.A.M. Tengku Syed Badarudin Jamalullail who has direct shareholding of 0.562% (2,062,000 shares) in F&N, none of the Interested Directors has equity interest in F&N.

#### **Interested Major Shareholders**

The direct and indirect shareholdings of the interested major shareholders as at 30 November 2020 are as follows:

	<shareholdings></shareholdings>				
	<>		<>		
	No. of F&N		No. of F&N		
Interested Major Shareholders	Shares held	%	Shares held	%	
F&N Ltd	203,470,910	55.475	-	=	
ThaiBev	-	-	203,470,910	55.475 <sup>(a)</sup>	
Tan Sri Charoen	-	-	203,470,910	55.475 <sup>(b)</sup>	
Puan Sri Wanna	-	-	203,470,910	55.475 <sup>(b)</sup>	

#### Notes:

- (a) Deemed interested by virtue of its interest in F&N Ltd held through IBIL, a wholly owned subsidiary of IBHL, pursuant to Section 8 of the Act.
- (b) Deemed interested in F&N by virtue of their deemed interest in F&N Ltd held through TCC Assets Limited and ThaiBev (via IBIL, a wholly owned subsidiary of IBHL) which in turn is controlled by their private companies, namely, MM Group Limited, Shiny Treasure Holdings Limited, Maxtop Management Corp. and Siriwana Company Limited, pursuant to Section 8 of the Act.

The abovementioned Interested Major Shareholders are deemed interested in the Proposed Shareholders' Mandate by virtue of their shareholdings, direct and indirect, in F&N. Pursuant to the Main Market LR, the Interested Major Shareholders are required to abstain from voting in respect of their direct and/or indirect shareholdings on the resolution for the Proposed Shareholders' Mandate at the forthcoming AGM. The Interested Major Shareholders have undertaken that they will ensure that the persons connected with them will abstain from voting in respect of their direct and/or indirect shareholdings on the resolution for the Proposed Shareholders' Mandate at the forthcoming AGM.

#### 7. DIRECTORS' RECOMMENDATION

The Board, save for the Interested Directors, after careful consideration of the Proposed Shareholders' Mandate, is of the opinion that the Proposed Shareholders' Mandate is in the best interest of F&N.

The Board, save for the Interested Directors, recommends that you vote in favour of the resolution on the Proposed Shareholders' Mandate.

#### 8. AGM

An AGM, the notice of which is incorporated in the Annual Report accompanying this Statement and of which particulars of the Proposed Shareholders' Mandate are set out therein, will be held on a fully virtual basis through live streaming from the broadcast venue at the Auditorium, Level 3A Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia on Tuesday, 19 January 2021, for the purpose of considering and, if thought fit, passing, inter alia, the resolution, with or without modifications, pursuant to the agenda of Special Business as set out in the said notice to give effect to the Proposed Shareholders' Mandate.

If you are unable to attend and vote remotely at our AGM, you may complete, sign and submit the Form of Proxy in accordance with the instructions as set out in the Administrative Details for the 59<sup>th</sup> AGM of the Company. The completed Form of Proxy should be deposited at the office of the Poll Administrator, Boardroom Share Registrars Sdn Bhd ("Boardroom") at 11<sup>th</sup> Floor, Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia or at its website at <a href="https://boardroomlimited.my">https://boardroomlimited.my</a> ("eProxy Lodgement") not later than 48 hours before the time set for convening our AGM or at any adjournment thereof.

Should you wish to personally participate at the AGM remotely, please register electronically using Remote Participation and Electronic Voting facilities which will be made available on the online portal of Boardroom at <a href="https://web.lumiagm.com">https://web.lumiagm.com</a>. Please refer to the steps as set out in the Administrative Details in order to register, participate and vote remotely at the Company's virtual 59<sup>th</sup> AGM. The Administrative Details can be accessed from our website at <a href="https://fn.com.my/investors/ar2020/">https://fn.com.my/investors/ar2020/</a>.

# 9. FURTHER INFORMATION

We advise you to refer to Appendix II for further information.

Yours faithfully, For and on behalf of the Board of FRASER & NEAVE HOLDINGS BHD

Tengku Syed Badarudin Jamalullail Non-Independent Non-Executive Chairman

#### **APPENDIX II**

#### **FURTHER INFORMATION**

#### 1. Responsibility Statement

Our Directors have seen and approved this Circular and they, collectively and individually, accept full responsibility for the accuracy of the information given and confirm that, after having made all reasonable enquiries and to the best of their knowledge and belief, there are no misleading information or other facts which, if omitted, would make any statement herein misleading.

#### 2. Material Contracts

Save as disclosed below, there are no material contracts (not being contracts entered into in the ordinary course of business) entered into by the Company and its subsidiaries within the past two (2) years preceding 30 November 2020, being the latest practicable date prior to the printing of this Circular:

- (a) A conditional Sale and Purchase Agreement ("SPA") dated 8 October 2019 between the Company's wholly-owned subsidiary, F&N AgriValley Sdn Bhd ("F&N AgriValley") and MSM Perlis Sdn Bhd ("MSM Perlis") for the proposed acquisition by F&N AgriValley from MSM Perlis of nine pieces of leasehold land measuring in total approximately 4,453.92 hectares, all in Mukim Chuping, Daerah Perlis, Negeri Perlis for a total cash consideration of RM156,000,000.
- (b) A shareholders' agreement dated 6 April 2020 between the Company, F&N AgriValley and D.Y.M.M. Tuanku Syed Sirajuddin ibni Almarhum Tuanku Syed Putra Jamalullail ("DYMM Tuanku") pursuant to which DYMM Tuanku subscribed for 3,000,000 ordinary shares representing 30% of the issued and paid-up share capital of F&N AgriValley at a total cash consideration of RM3,000,000.
- (c) A shares sale agreement dated 1 June 2020 between DYMM Tuanku and the Company pursuant to which DYMM Tuanku disposed his entire interest in F&N AgriValley representing 30% of the issued and paid-up share capital in F&N AgriValley to the Company for a consideration of RM3,000,000.
- (d) A conditional SPA dated 29 July 2020 between the Company's wholly-owned subsidiary, Lion Share Management Limited ("Lion Share Management") and F&N Global Marketing Pte Limited ("F&N Global Marketing"), a direct wholly-owned subsidiary of F&N Ltd for the disposal of the "Teapot" trademark by Lion Share Management to F&N Global Marketing for a total cash consideration of RM83,175,000.

#### 3. Material Litigation

The Company and its subsidiaries are not, as at the date of this Circular, engaged in any material litigation, claims or arbitration, either as plaintiff or defendant and the Directors of the Company do not have any knowledge of any proceedings pending or threatened against the Company and/or its subsidiaries and/or of any other facts likely to give rise to any proceedings which might materially and adversely affect the financial position or business of the Company and/or its subsidiaries (as the case may be).

#### 4. Documents Available for Inspection

Copies of the following documents may be inspected at our registered office at Level 3A, F&N Point, No. 3, Jalan Metro Pudu 1, Fraser Business Park, Off Jalan Yew, 55100 Kuala Lumpur, Malaysia during normal business hours on Mondays to Fridays (except public holidays) from the date of this Circular until the date of the forthcoming AGM:

- (i) our Constitution;
- (ii) our audited consolidated financial statements for the financial years ended 30 September 2019 and 30 September 2020 and the latest unaudited results since the last audited financial statements; and
- (iii) the material contracts referred to in Section 2 above.